

January  
and  
February  
2017

# TARGET

## DISTRIBUTING

# Moving You Forward in 2017!

## 35 Ways To Help Build Your Business in the Coming Year!

tgsales@targetdist.com 800-873-5528 www.targetd.com

### Ubiquiti Networks Now Available at Target!

new



We're pleased to announce for 2017 that we now carry the entire line of Ubiquiti Networks products. Now you'll be able to get the Ubiquiti products you need from the best Converged Products Distributor at our affordable pricing. **Choose from:**

- Scalable, Reliable, High-Performance Wi-Fi
- High-Performance Routing and Advanced Security
- Scalable Enterprise Telephony
- Unified Video Surveillance Management and MORE!



**Call Today for Complete Details!**

### New for 2017 – MX-E from Zultys!

new



The Zultys MX-E is an enterprise-class "all in one" IP phone system, that is designed to accommodate a maximum of 300 users on its standard model, and up to 2000 users on its highest grade model in a single server. This system integrates voice, video, and is loaded with business-enhancing features such as Unified Communications, Integrated Fax, Voice Mail, Contact Center, Presence, Instant Messaging, Zultys Mobile Communicator™, Integrated MXconference™ Audio Conferencing and more. MX-E is innovative and reliable—ready for continuous heavy usage by any size corporations, with redundancy for major components such as power supplies, cooling fans and storage drives.



**The New MX-E is Why You Should Be Selling Zultys**  
**Call Today and Find Out More**

### Grandstream Now Available at Target!

new



New for 2017, Target now offers Grandstream's award-winning IP voice, video, data and mobility solutions. The Grandstream IP products offer the best price-performance point in the industry. All of their products and solutions are designed to fully leverage the benefits of VoIP broadband networks. **Choose from:**

- IP Voice Telephony
- IP Video Surveillance
- Gateways and ATAs
- Networking Solutions and MORE!



**Call Today for Complete Details!**

### Digital Quick-Start Kit Sale

sale



1100005

#### Complete Digital Quick-Start Kit

- 12-Button 6-Phone Quick Start Package
- Out of Package will support 4CO lines, 8 Digital extension, 4 Analog (of which 2 may be used for doorboxes)
- Includes 2-Port/15-Hour voicemail, installation cable, 25-pack of desi labels and 6 12-Button backlit-display Full-Duplex speakerphones
- Ability to grow up to 256 Max networked Ports!



**Call For Target's Low Price**

### iPECS LIK to UCP Upgrade Program

new



Now through February 28, 2017, you can offer the New iPECS Unified Communication Platform (UCP) as an upgrade to your customer's installed LIK MFIM processor.

Trade in your MFIM 50 or MFIM 100 and upgrade to the UCP 100, trade in your MFIM 300 or 600 and upgrade to the UCP 600, or trade in your MFIM 1200 and upgrade to the UCP 2400. All current licenses active on the MFIM processors will be transferred to the UCP at no cost. Phontage and IP Communicator licenses will become UCS clients.

**Save 20% now on the UCP 100/600/2400 Call Processor when you upgrade!**



**Call for Details – Don't Miss This Opportunity to Offer Your Customers the Latest UC Platform for Less**

### New Videoconferencing System

new



VC120-12X

- 1080p HD video • Optimal HD voice
- 12X optical zoom camera
- Optional Multipoint license for up to 8 parties
- H.264 profile, saving 50% bandwidth
- Yealink Intelligent Firewall Traversal
- Bandwidth dynamic adaptive adjustment
- Video recording and playback via USB
- Remote diagnosis • Dual displays and 'focus' feature
- High compatibility and interoperability



**Call Today and Start Selling Yealink's Easy and Profitable Videoconferencing Solution**

## Pick Your Own Connect Server/Phones Bundle

new



Now you can pick your own price on the Allworx server of your choice. The server's price will be determined by the number of Allworx phones you include on the server order. Let's use the 8200103-CONF for example.



There are 3 possible server prices available:

**8200103-CONF** **\$Call (Server Price)**

Allworx 536 Connect with Conference Key and less than 5 Allworx Phones

**8200103-CONF PICK5** **\$Call + Phones\***

Allworx 536 Connect with Conference Key and any 5 (or more) Allworx Phones

**8200103-CONF PICK10** **\$Call + Phones\***

Allworx 536 Connect with Conference Key and any 10 (or more) Allworx Phones

\*Allworx phone pricing is at Target's low every-day price

**30 Bundles Available – Call for Pricing Today!**

## New Lower Price on the PL-08!

new



Target and Phybridge have lowered the price on the popular PL-08, making it an even better value than ever!

**PL-08 8-Port PoLRE Switch**

- Can drive up to 8 Adapters (2 included with PL-08)
- Stackable with two uplink ports • 2 RJ45 ports: 10/100 Base-T autosensing, independent speed selection, Ethernet IEEE 802.3, CAT5 copper cable • 8 x RJ11 Jacks
- Max distance: 1200' (365m) CAT3 UTP cable, 24AWG • Speed: 10Mb/s (full duplex)
- PoE power: 10 Watts



**Call For Target's Low Price**

## MOH Player Package



**MOH Player +**

**1 MOH Player + 1 Custom Announcement**

- Fully Digital player, 8MB storage for up to 1 hour play time
- 64Mb memory using USB stick (supplied) or SD Card up to 16 Gb (not supplied)
- Complete with installed 'on hold' message ready to go
- Compatible with any phone system
- Includes power supply and all leads

**A Complete Turnkey Package with Pro Voice Talent — Easy as 1-2-3**

## Gigabit SIP Endpoint



**VSP735 Gigabit SIP Phone**

- Dual Ethernet ports GigE
- Large LCD display
- 4 soft keys, 18 dedicated and 32 programmable feature keys
- Full-duplex base speakerphone
- 2.5 mm corded headset jack
- HD Voice for receiver and speakerphone
- Supports up to 5 SIP account registrations
- Supports proprietary VSP505 DECT 6.0 wireless headset (available as an option)



**A True SIP Business Phone Without the Business Price**

## T1/E1 PRI VoIP Gateway



**SN4970/1E15V/EUI**

**T1/E1 PRI**

**VoIP Gateway**

- 15 to 120 VoIP calls - with up to four T1/E1/PRI ports and a single Gigabit Ethernet port
- Proven Interoperability - SIP interop with major IP PBX, Softswitch and VoIP Service Providers
- Transparent Telephony Features - Complex number manipulation and mapping for seamless integration with existing infrastructures and much more.



**Call For Special Price!**

## Industrial Cordless



**DuraFon PRO PIA Kit**

Kit Includes:

- (1) DuraFon PRO Base Unit
- (4) DuraFon PRO Handsets
- (8) Li-Ion Battery Packs
- (4) AC Charging Cradle w/power adaptor
- (4) Belt Clips
- (4) Optimal Performance and (4) Low Profile Antenna
- (4) DuraPouch – handset holster



**Get The Extreme Range That Only EnGenius Can Provide**

## Executive SIP Phone



**Mitel 6873i**

- Up to 24 lines with 2 dedicated line keys • 30 Context-sensitive system soft keys
- Full-duplex quality speakerphone
- Echo cancellation
- USB headset support
- 7" 800x480 pixel color Touch backlit LCD display
- Touch QWERTY/AZERTY keyboard
- PoE Class 3
- Dual 10/100/1000 Mbps Ethernet ports (LAN/PC)



**For Power Users Who Demand a Lot From Their Phone**

## Cordless SIP DECT



**W56P SIP DECT Cordless**

- High-end ID design
- Exceptional HD sound
- Up to 4 simultaneous voice calls
- Up to 5 DECT cordless handsets
- Up to 5 Multiple Lines • Support for USB charging
- 2.4" 240 x 320 color screen with intuitive user interface
- Up to 30 hours talk time, Up to 400 hours standby time



**Stylish DECT Wireless with Up to 30 Hours Talk Time**

## Buy ICC PVC and Get FREE FREIGHT!\*



**ICCABR5EXX**

• CAT5e 350MHz **\$Call per 1000' box** XX = BL, GN, GY, WH, YL

**ICCABR6VXX**

• CAT6 500MHz • No spline **\$Call per 1000' box** XX = BL, GN, GY, WH, YL

**ICCABR6EXX**

• CAT6e 600MHz • With spline **\$Call per 1000' box** XX = BL, GN, GY, WH, YL

**ICCABR6AXX**

• CAT6A 650MHz • UTP **\$Call per 1000' box** XX = BL, WH

**ICCABR6FBL**

• CAT6A 650MHz • FTP **\$Call per 1000' box** Blue only



\* Buy \$1500 or more of any ICC PVC wire shown above and get FREE Ground Shipping – No Alaska or Hawaii. For orders of 20 boxes or more call for volume pricing. **Subject to stock on hand.**

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**Stock Up Now and SAVE BIG!**

## 12-Port PoE+ Managed L2+ Gigabit Switch



**GSM5212P**

**12-Port Gigabit PoE+ Switch**

- Managed switch with industry-standard CLI, telnet and fully functional web interface
- Best combination of wire speed performance, security and convergence
- Easy to set up and use with automatic VoIP and IP Cameras - including VLAN routing wizard
- 12 Ports Gigabit plus 4 Fiber (SFP) uplinks (desktop version) w/ 10 PoE+ Ports (125W power budget)
- Can be powered by 2 PoE+ port (30W) and redistribute up to 25W power (PoE passthrough)

**Call For Target's Low Price**

## Smart IP Wireless Phone System

# Panasonic

### KX-TGP600

- Support for up to 8 DECT handsets / 8 SIP registrations
- Includes a KX-TPA60 handset • 1.8" color LCD screen
- HD wideband audio (G.722)
- Full duplex handset speakerphone
- Headset jack (2.5mm) • Belt Clip

### KX-TPA65 Wireless Desk Phone for KX-TGP600

- 1.8" Color LCD with Backlight • Color LED Indicator (blue)
- High-definition Audio (G.722)
- Integrated Headset Jack (2.5mm)
- Easy Installation Without Wired LAN
- Up to 500 Phone Book Addresses



**Remarkably Easy to Set Up and Manage**

## SBX is Back with Aggressive Discounts!

new

vertical  
COMMUNICATIONS

### Save on Vertical SBX IP 320 Bundles

- 4003-13** 3x8 KSU and (3) Phones  
1-3x8 KSU and 3-24 button phones
- 4003-23** 3x8 KSU, VM and (3) Phones  
1-3x8 KSU, 1-VoiceMail (4-Port, 8-Hour with Auto Attendant) and 3-24 button phones
- 4003-30** 6x16 KSU and (8) Phones  
1-3x8 KSU, 1-Expansion Card and 8-24 button phones
- 4003-48** 6x16 KSU, VM and (8) Phones  
1-3x8 KSU, 1-Expansion Card, 1-VoiceMail (4-Port, 8-Hour with Auto Attendant) and 8-24 button phones

Discounts good thru 2-28-17 or while supplies last.

**Get up to 25% Off – Call Your Salesperson for Details**



## Save on 66 Blocks!

sale

ICG

### IC066SFT25

#### 66 Block with 25-Pair Telco Female

- Single pre-wired female amphenol
- Performance exceeds Category 5e connecting hardware requirements
- Durable and strong high impact flame retardant material
- Includes 89D mounting bracket for wall mounting
- Removable hinged cover provided • Accepts 22~26 AWG



**Call For Target's Low Price**

## 2200VA Rack/Tower UPS Sale!

sale

APC

by Schneider Electric



### SMX2200RMLV2U

- 1980W/2200VA • Rack or Tower
- LCD interface • Resettable circuit breaker
- Single switched outlet group • SmartSlot
- 8-outlet • 8-foot cord • Serial Connectivity
- Hot-swap batteries • With rack mount hardware

**Call For Target's Low Price**

## VoIP and Analog Paging

VALCOM

Valcom is the largest provider of telephone integrated paging systems in the world!

Target is proud to carry the complete line of "Made in the U.S.A.", products.

Let the experts at Target help you design the paging system that is the solution to your customer's needs.

**Call today for our low wholesale pricing.**

**Target is Your Valcom Source**



## Remote Power Manager

sale

MINUTE MAN  
POWER TECHNOLOGIES  
by Para Systems, Inc.



### RPM1521E

#### Remote Power Manager

- Compact rack or floor mount with 2 outlets
- Instant Notifications via Email and SMS text messages
- Two Independently Controllable Ports
- Supports Power Start Sequencing • Easy Web Setup
- Auto-Ping Feature • Circuit Breaker • Surge Protector

**Call For Target's Low Price**

## Surge Suppression On Sale!

sale

ORION  
Power Systems



### OPS-HVPDU-15A12 12-Outlet PDU

- 15A 120V Power Distribution Unit
- 5-15R input plug with (12) 5-15R receptacles • UL listed
- Can be mounted 1U vertical or 0U horizontal
- Constructed of ABS plastic case with recessed on/off switch and power on LED
- Dimensions: 1.7"W x 3.5"D x 19" H

**Call For Target's Low Price**

## Tone & Probe Kit

GREENLEE  
A Techni Company

### 601K-G

#### Tone and Probe Kit

Features:

#### 200EP-G Inductive Amplifier

- Industry standard tracing for voice, data, and video wiring • Adjustable gain control
- LED indicator for continuity, voltage, polarity, and ringing

#### 77M-G Tone Generator

- Provides Talk battery supply
- Includes modular plug and alligator test leads



**Call For Target's Low Price**

## 500-Watt Class-D Paging Amp Sale!

BOGEN  
COMMUNICATIONS, INC.

### GS500D 500 Watt

#### Gold Seal Public Address Amplifier

Featuring Class D amplifier technology for near 100% efficiency and minimal heat!



- 4 dedicated MIC inputs • 1 selectable MIC/TEL input
- 1 selectable MIC/AUX input • 1 dedicated AUX input • Rack mountable – 2RU package
- 4-ohm, 8-ohm, 25V, 25VCT and 70V transformer-coupled outputs
- Dual-function, 10-band graphic equalizer • True loudness contour function
- Audio Enhancement circuit for improved intelligibility • Switchable phantom power supply
- Voice activated AUX muting on TEL input • Pre-amp Out/Power Amp In "insert" connections
- Booster amp output connection • Tape output connection and MORE!

**Call For Target's Low Price**

## Bluetooth Headset with Charging Case/Stand

plantronics®

### Voyager 5200 UC Bluetooth Headset

- HD Voice clarity on wideband devices and networks
- Dedicated Voice Control button
- Four-mic noise cancelling and a proprietary DSP cancel background noise like traffic or crowds
- Six layers of unique WindSmart technology ensure your voice comes through clearly—especially outdoors
- USB Bluetooth dongle included
- Charging case/stand included
- Wireless Range: **Up to 98 feet/30 meters**
- Up to 7 hours talktime, 9 days standby



**For PC, Smartphone, Tablet and Bluetooth-Enabled Desk Phones**

## RealPresence Centro



### RealPresence Centro

- Intelligent 360° camera captures everyone in the room
- Sit, stand, or walk around the room without ever worrying if you're still 'on camera'
- Common and intuitive touch interface
- Tight integration with Microsoft Outlook
- Integrated touch monitors can be seen clearly from any seat
- RealPresence Centro leverages Polycom's legendary audio quality in a single form factor.
- Share content up to 1080p resolution at 60 FPS
- Share and save multi-media content directly from their BYO device
- Use the People+Content IP application to wirelessly share from a PC or Mac



**Any Seat in the House is the Best Seat**

## RealPresence TRIO



### RealPresence TRIO

- With RealPresence Trio we have enhanced our patented HD Voice technology even further to deliver deep, rich audio and even multi-media content playback
- Polycom's NoiseBlock technology, automatically mutes when background noise is present giving your conversation priority.
- RealPresence Trio is the only smart hub on the market flexible enough to include HD content sharing from your own device including your mobile phone, tablet or PC.
- Support for a 1080p30 USB camera provides business-grade video
- Quick and easy to deploy – just like a phone including zero-touch provisioning & PoE
- Requires Realpresence TRIO Visual Accessory for collaboration



**Powerful, Easy-to-Use Audio-Video Smart Hub**

## New Videoconferencing Desktop Software



# Yealink

### YEALINK VC DESKTOP

#### VC Desktop Software for PC

Yealink VC Desktop for Windows® is the latest addition to Yealink's innovative One-stop Video Conferencing Solution, for people who work in the office, home office or travel for business.

#### Key Features

- HD Video/Audio • Full HD Content Sharing
- H.323/SIP dual-protocol support
- H.264 High Profile, saving 50% bandwidth • Bandwidth Adaptability
- Yealink Intelligent Firewall Traversal • One-click Setup & Ease-of-use • For PC only



**Easy to Set Up and Use from Any PC**

## New IP Controlled Access System



# VIKING

### K-1275-IP Vandal Resistant VoIP Entry Phone System with Built-In Proximity Card Reader and Color Camera

- For apartment and residential door entry applications
- Vandal resistant VoIP speaker phone with an integrated 125 KHz Proximity Card Reader and analog Color Video Camera
- Provides quick and reliable hands-free communication for SIP VoIP phone systems or cloud based service providers
- Can be programmed from any PC on the same LAN or remotely
- Dials up to 12 programmed numbers and another 12 rollover numbers
- Built-in contact closure may be activated to control an electric gate or door strike • Up to 1,000 keyless entry codes may be programmed
- Built-in Prox Card Reader with capacity for up to 1,000 card numbers



**Ideal for Small Apartment Buildings or Multi-Tenant Offices**

## Vandal Resistant Long-Range IR Cameras



### O4B2M 4MP Bullet IP Camera

### O4D2M 4MP Dome IP Camera

- 2.7-12mm motorized lens
- Supports up to 4MP @ 30fps
- Built-in standard PoE
- Smart IR function provides vivid image with no saturation in darkness • True Day/Night operation (IR cut filter) • IR Range: Up to 160'
- Supports H.264 and MJPEG codecs • Micro SD slot (card not included)
- 2-way audio communication • Sensor input and relay output
- IP67 compliant, weather resistant • IK10 compliant, vandal resistant
- Conformant with ONVIF Profile S



**Affordable Security for Most Applications**

## Indoor IP PTZ PoE Dome Camera



# HIKVISION

### DS-2DE3304W-DE3 MP

### Indoor Network Mini PTZ Repositionable Dome Camera

- 2MP WIFI PTZ POE camera
- 2X Zoom focal lens 3-6mm
- Maximum resolution is up to 1920x1080 @30fps.
- PTZ control, supports smart function: smart alarm, smart detection, smart video, smart enhancement, smart coding
- Built-in microphone, support two-way audio
- Built-in Micro SD/SDHC/SDXC slot, up to 128 GB (card not included)
- Optical 2x Zoom, automatic aperture, automatic focus
- Horizontal 0°-350°, vertical 0°-90° – all directions for rotating, no blind spot.



**Easy to Install, Adjust and Maintain**

## 65" 4K Smart LED HDTV



# SHARP

### LC65N7000U

- 4K (3840 x 2160) LED Panel
- 60 Hz Refresh Rate
- Built-In Wi-Fi & Ethernet Connectivity
- Access App Store & Web Browsers
- 4 x HDMI / 1 x USB
- Digital Noise-Reduction
- High Dynamic Range Enabled
- Parental Control
- Built-In Speakers with 5-Band Equalizer



**Call For Hot Low Price!**

## Storage Solutions



### 2big Quadra DAS HDD

- 6TB Capacity (2x 3TB)
- 7200 rpm
- Speed, 32MB Cache
- USB 3.0 and FireWire 800 Connectivity
- RAID 0, 1 Modes • Hot Swappable Drives
- Includes USB 3.0 and FireWire 800 Cables



**Huge 6TB Capacity**



### PSF64GMCSDXC10

### 64GB Micro SD Card with Adapter

- Fast Class 10, UHS-1 performance
- Includes full size SD card adapter for use in prosumer DSLR cameras and other devices that use SDXC memory cards
- Magnet Proof, Shock Proof, Temperature Proof, and Waterproof.



**Fast & Reliable**